



# Adnan Shamlawi

**Date of birth:** 22/10/1967 | **Nationality:** Jordanian | **Phone number:**  
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## WORK EXPERIENCE

### BOARD MEMBER – NATIONAL CABLE AND WIRE MANUFACTURING COMPANY LLC (CABLECO) – 2020 – Current

Board Member involved in strategic and financial decision making, including budget approval, financial performance monitoring, risk evaluation, and guiding leadership on long-term priorities.

### FREELANCE WRITER – Current

Freelance writer specializing in financial and market-related content, creating articles on stocks, companies, and economic developments for publication on financial websites and online platforms

### BOARD MEMBER – TRANSPORT AND INVESTMENT PARTNER COMPANY LLC (NAQEL) – 2020 – 2022

Served as a Board Member providing strategic, financial, and governance oversight, contributing to key decision-making on budgets, financial performance, risk management, and long-term organizational direction.

### FINANCIAL EXPERT – AMMAN STOCK EXCHANGE (ASE) – 2014 – Current

Financial expert with comprehensive experience in the Amman Stock Exchange (ASE), including analysis, reporting, and engagement with Jordanian public shareholding companies.

### SENIOR RELATIONSHIP MANAGER – ARAB BANK – 1995 – 2014 – JORDAN

- Manage relationships between the bank and a portfolio of corporate accounts and ensure that the quality of service is provided to them.
- Work closely with corporate customers to understand their banking requirements to offer them proper packages that optimize their business relation with the bank, maximise utilization of lines granted to them, and manage the profitability of the relationship.
- Work with customers to ensure healthy and performance banking relationships .
- Generate new business to the bank using the knowledge o the economy understanding of the market, business trends, and leveraging professional networks.
- Perform initial risk assessment of business and credit worthiness to be able to build feasible proposals based on the bank policies that will be sent to the relevant department for detailed analysis

### ACCOUNTANT – ARAB BANK – 1993 – 1995 – JORDAN

Accountant in the deposits department

## EDUCATION AND TRAINING

1988 – 1992

**BACHELOR'S DEGREE IN ACCOUNTING AND ECONOMICS** University of Jordan

1986

**TAWJIHI CERTIFICATE**

**Final grade** 86.4

## LANGUAGE SKILLS

Mother tongue(s): **ARABIC**

Other language(s): **ENGLISH (GOOD COMMAND)** | **FRENCH (BASIC)**

● **CERTIFICATIONS**

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2005

**Advanced Customer Relationship Management**

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2002

**Corporate & Retail Marketing Course**

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1998

**Manager Preparation Course**

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1996

**Advanced Banking Facilities Program**

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● **SKILLS**

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Microsoft Office | Microsoft Word | Microsoft Excel | Outlook | ChatGPT